

Water-Only Colorants Narrow the Gap to Solvent-Borne Performance

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Agenda

- Colorant basics
- CCA Colorant portfolio
- Comparisons of Water-Only Colorants and Universal Colorants



Terminology

- Colorant: Concentrated liquid dispersion of pigment. Also contains various levels of surfactants, dispersion aides, biocides, anti-settling agents and resins
- Types of Colorants
 - Water-only
 - Solvent-based
 - Universal
- Colorants are added to paints, stains and other coatings to produce a desired color









Water-only colorants

- General features and uses
 - Compatible with waterbased acrylics
 - High pigment levels
 - Low to zero VOC capable
 - POS architectural
 - In-plant tinting

- CCA products
 - NovoColor IP 85xx
 - NovoColor HP 89xx

- CCA advantage
 - Tight color tolerances
 - Low to zero VOC
 - High pigment levels



Solvent-based colorants

- General features and uses
 - Broadly compatible
 - Volumetrically controlled
 - Minimal to no impact on coatings performance
 - Gloss
 - Chemical Resistance
 - Hardness

- CCA products
 - OptiColor XP 41xx
 - ExacTint 7xx

- CCA advantage
 - Tight color tolerances
 - Wide array of product to fit a variety of industrial applications



Universal Colorants

- General features and uses
 - Water-based colorants formulated with additional surfactants and co-solvents
 - Compatible in waterbased paints and some solvent-borne paints
 - POS architectural and In-Plant applications

- CCA products
 - NovoColor II 88xx
 - 19xx Universal Colorants
- CCA advantage
 - Tight color tolerances
 - Broad compatibility in acrylic paints, alkyd paints, and stains
 - High hiding products



Performance

- Tinting process
 - Quality and consistency of color match
 - Viscosity drop
 - Tip dry
 - Kick-out



- Final coating
 - Block
 - Tack
 - Hardness
 - Scrubs
 - Gloss



CCA Colorant Portfolio

OptiColor® XP

ExacTint®

NovoColor® IP

NovoColor® II

NovoColor® HP

NovoColor® SF

NovoColor® SF

Architectural POS

Architectural
In Plant

Industrial POS

Industrial
In Plant

Specialty



Industrial & Wood Colorants

Point of Sale and In Plant Use

Solvent based

OptiColor® XP 41XX Series

- Broad compatibility with 2K urethanes, epoxies, alkyds, CAB/Acrylics, conversion varnishes, and nitrocellulose
- Primary Markets: Industrial Maintenance General Industrial and Wood



In Plant Use

Water based

NovoColor[®] **SF – SuperFine Series**

- Designed for tinting of water based coatings and stains
- Superior fastness and transparency
- New and improved products coming soon







OptiColor XP – 41XX Series

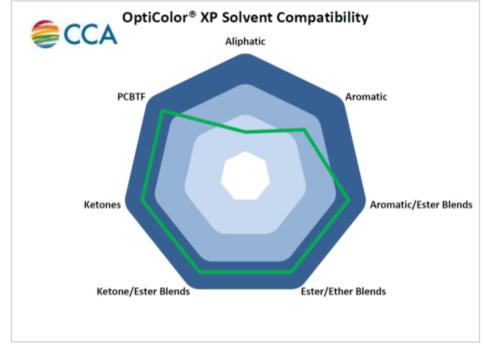
- Solvent-borne Industrial Colorants
 - Wide compatibility, particularly in NC lacquers
 - Low VOC 19% on average
- Hydroxyl functionality allows the grinding resin to react into urethane coatings
- Tightest tint strength and color specification in the industry
 - +/- 1% Tint strength and dE <1.0 FMCII, by volume
 - Hegman grind 7.0 minimum

| XP Product Code | 844 Product Code | Product description |
|-----------------------|------------------------|---------------------|
| 4100 | 844-0061 | TITANIUM WHITE |
| 4110 | 844-2852 | ORGANIC YELLOW |
| 4112 | 844-2555 | L/F MEDIUM YELLOW |
| 4121 | 844-5558 | PHTHALO GREEN BS |
| 4132 | 844-7262 | PHTHALO BLUE RS |
| 4139 | 844-9451 | QUINACRIDONE VIOLET |
| 4142 | 844-0550 | NAPTHOL RED YS |
| 4144 | 844-1063 | RED IRON OXIDE |
| 4148 | 844-0451 | QUINACRIDONE RED |
| 4166 | 844-0982 | L/F ORANGE |
| 4177 | 844-1863 | YELLOW IRON OXIDE |
| 4183 | 844-2075 | RAW UMBER |
| 4185 | 844-1352 | BURNT UMBER |
| 4188 | 844-1352 | BURNT UMBER |
| 4191 | 844-9955 | LAMP BLACK |
| 4192 | 844-9955 | LAMP BLACK |
| 4193 | 844-9956 | CARBON BLACK |

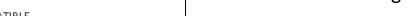


Industrial & Wood Colorants: OptiColor XP

| | | OPTICOLOR XP |
|------------------------|--------------------------|--------------|
| ACRYLICS | THERMOSET, CARBOXYL | ++ |
| | THERMOSET, HYDROXYL | ++ |
| | THERMOPLASTICS | ++ |
| ALKYDS | BAKING ENAMELS | ++ |
| | SHORT AND MEDIUM OIL | ++ |
| | LONG OIL/MINERAL SPIRITS | 0 |
| | SILICONE MODIFIED | ++ |
| | STYRENATED | ++ |
| | UREA | ++ |
| | VINYL-TOLUENE | ++ |
| | CHAIN STOPPED | ++ |
| CELLULOSIC | | ++ |
| LACQUERS | ETHYL CELLULOSE | ++ |
| | NITROCELLULOSE | ++ |
| CHLORINATED RUBBER | | ++ |
| EPOXIES | AMIDE CURE 2K | ++ |
| | ONE PACK | ++ |
| METHACRYLATES | | ++ |
| POLYESTERS | | + |
| POLYUREA | | + |
| POLYURETHANES | OIL MODIFIED | ++ |
| | 2K | ++ |
| | MOISTURE CURED | ++ |
| UNSATURATED POLYESTERS | STYRENE | 0 |
| | NON-STYRENE | 0 |
| VINYL LACQUERS | POLYVINYL BUTYRAL | 0 |
| | VINYL ACETATE/CHLORIDE | + |
| ++ | HIGHLY COMPATIBLE | |
| + | COMPATIBLE | |
| 0 | LIMITED USE | |



- Highly recommended
- Recommended
- Limited use
- Rating for OptiColor XP





Architectural Product Lines

Point of Sale Use

Universal Colorants

NovoColor® II 88XX Series

- Low VOC according to 40 CFR 59.406
- Compatible with latex and solvent systems

Water-Only Colorants

NovoColor® HP 89XX Series

- Low VOC as determined by ASTM D6886
- Compatible with latex systems only

In Plant Use

Water based

NovoColor® IP - 85XX Series

- High strength in plant dispersions for water based architectural and industrial systems
- Low VOC according to 40 CFR 59.406
- Primary markets are Wood Coatings, and General Industrial 2-Coat Applications, 1K and 2K systems









Water Only Colorant versus Universal Colorant Comparison

Colorant Evaluation





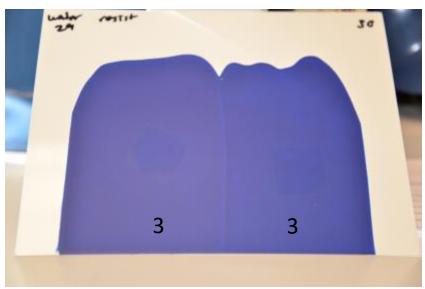
VOC Comparison

| Color | Competitive | CCA | CCA |
|---------------|-------------|-----------------------------|------------------------------|
| Compatibility | Universal | Universal (NovoColor II) | Water Only (NovoColor HP) |
| Yellow Oxide | 93 g/L | 21 g/L | 1.5 g/L |
| Phthalo Green | 127 g/L | 17 g/L | 1.9 g/L |
| Phthalo Blue | 127 g/L | 18 g/L | 0.9 g/L |
| Red | 119 g/L | 13 g/L | 0.8 g/L |



^{*} Tested via ASTM D6886 using Methyl Palmitate as BP Marker

Standing Water Resistance Test

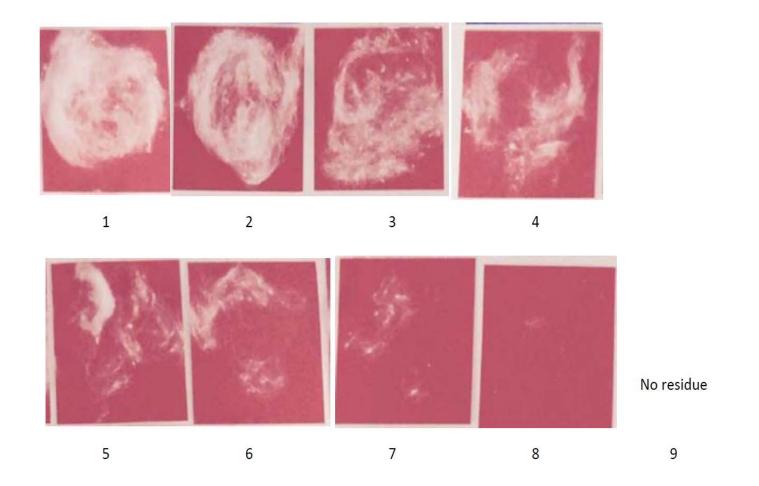


| | Initial |
|-------------|---|
| 5 No Effect | No bubbles, no wrinkling, no surface distortion |
| 4 Very Good | No bubbles, no wrinkling, slight ring |
| 3 Good | Some small bubbles |
| 2 Fair | Many small bubbles, no wrinkling |
| 1 Poor | Many small bubbles, moderate to high wrinkling |
| 0 Failure | High wrinkling & lifting of paint film |
| | Recovery |
| 5 No Effect | No ring, darkening may be present |
| Very Good | Very slight ring and/or darkening present |
| 3 Good | Slight ring and darkening present |
| 2 Fair | Some wrinkles |
| 1 Poor | Many wrinkles |
| 0 Failure | Paint film did not adhere to substrate |





Cotton Ball Tack Test Ratings Scale





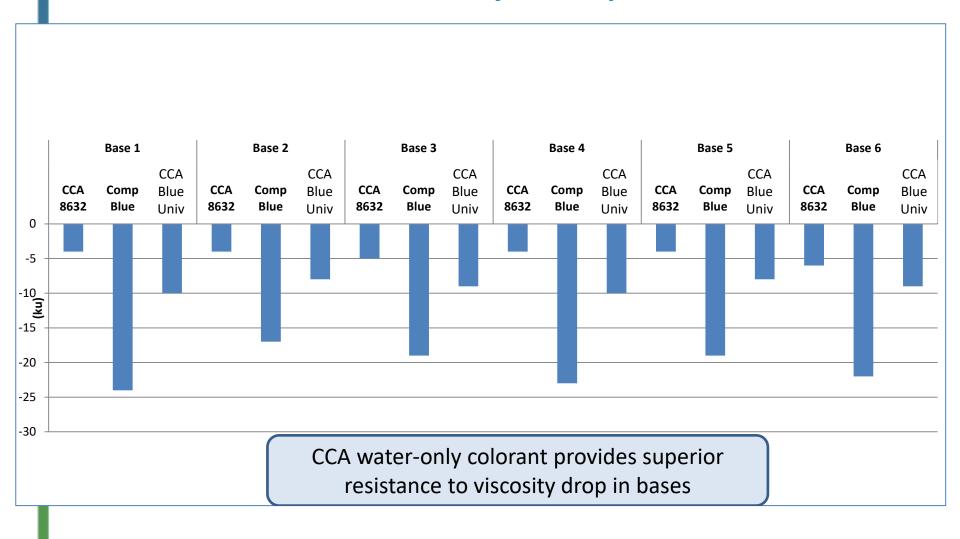
RD029 - Surfactant Leaching Test Method



Rated on a 0 – 10 Scale With 10 being no visible streaking

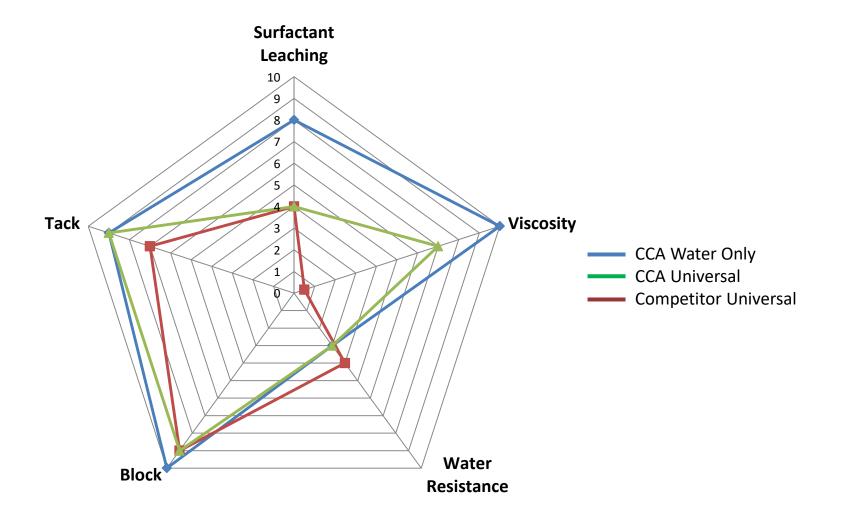


Viscosity Drop



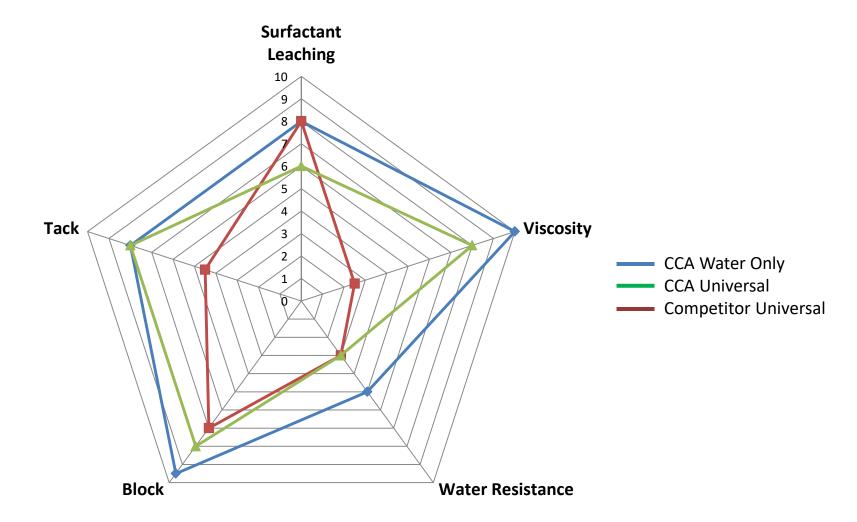


Example of Blues Base #4



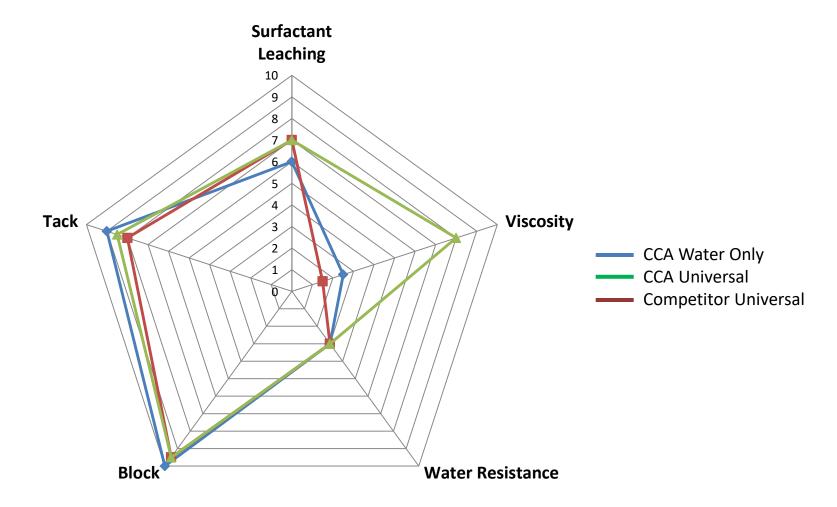


Example of Blues Base #5





Example of Umbers Base #4





Conclusions and Next Steps

- We have identified VOC level, viscosity drop, water sensitivity, block and tack as some key test parameters to show value of using water-only colorants.
- We see improvement in multiple properties with water only colorants versus universal colorants.
- Remaining colorants in testing, with White Paper detailing the results to follow



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